

Summary of Selected Findings: Virginia

		State	Nation	Region	
Making Ends Meet					
Difficulty covering expenses and paying bills					
	Very difficult	13%	12%	12%	
	Somewhat difficult	33%	35%	36%	
	Not at all difficult	49%	50%	49%	
Spending vs. saving					
	Spending less than income	44%	41%	41%	
	Spending about equal to income	31%	36%	37%	
	Spending more than income	20%	19%	18%	
Overdraw checking account occasionally		18%	19%	19%	Respondents with checking accounts
Have unpaid medical bills		23%	23%	24%	
Number of times mortgage payments have been late					
	Once	11%	9%	12%	Respondents with mortgages
	More than once	12%	9%	9%	
Have taken a loan from retirement account in past year		24%	16%	20%	Respondents with self-directed employer plan or non-employer plan
Have taken a hardship withdrawal from retirement account in past year		20%	13%	15%	
Have experienced large unexpected drop in income in past year		19%	20%	20%	
Planning Ahead					
Have emergency funds		47%	49%	49%	
Do not have emergency funds		47%	46%	47%	
Have tried to figure out retirement savings needs		47%	41%	41%	Non-retired respondents
Have not tried to figure out retirement savings needs		49%	54%	54%	
Have set aside money for children's college education		45%	38%	40%	Respondents with financially dependent children
Have not set aside money for children's college education		51%	57%	56%	
Retirement Accounts					
Have employer-provided retirement plan (e.g., pension, 401(k))		55%	54%	50%	Non-retired respondents
Have non-employer retirement plan (e.g., IRA, Keogh, SEP, etc.)		29%	29%	28%	
Regularly contribute to self-directed retirement account		79%	79%	76%	Respondents with self-directed employer plan or non-employer plan

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Stocks, Bonds, and Mutual Funds

Invest in stocks, bonds, mutual funds, or other securities outside of retirement account

34%	32%	30%
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Managing Financial Products

Banking

Have checking account

90%	89%	89%
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Have savings account, money market account, or CDs

75%	71%	71%
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Credit Cards

Credit card behaviors in past year

Always paid credit cards in full

55%	54%	52%
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Carried over a balance and was charged interest

50%	46%	49%
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Paid the minimum payment only

36%	35%	36%
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Charged a late fee for late payment

16%	16%	18%
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Charged an over the limit fee for exceeding credit line

12%	10%	11%
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Used the cards for a cash advance

14%	13%	13%
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Respondents with credit cards

Mobile Payment Methods

Use mobile phone to pay at point of sale

39%	35%	36%
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Use mobile phone to transfer money to another person

40%	37%	38%
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Mortgages

Have mortgage

62%	56%	55%
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Have home equity loan

18%	16%	16%
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Homeowners

Home "underwater" (negative equity)

11%	9%	10%
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Homeowners

Other Debt

Have student loan

28%	26%	24%
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Have auto loan

37%	33%	32%
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Non-Bank Borrowing

Non-bank borrowing methods used in past 5 years

Auto title loan

15%	11%	13%
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Short term "payday" loan

15%	14%	14%
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Tax refund advance

13%	10%	11%
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Pawn shop

19%	18%	20%
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Rent-to-own store

14%	12%	14%
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Used one or more non-bank borrowing methods in past 5 years

31%	29%	30%
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Financial Knowledge & Decision-Making

Financial Literacy

Suppose you had \$100 in a savings account and the interest rate was 2% per year. After 5 years, how much do you think you would have in the account if you left the money to grow?

<u>More than \$102</u> (correct answer)	69%	72%	71%
Exactly \$102	9%	7%	9%
Less than \$102	7%	6%	6%
Don't know	13%	13%	13%

Imagine that the interest rate on your savings account was 1% per year and inflation was 2% per year. After 1 year, how much would you be able to buy with the money in this account?

More than today	12%	12%	12%
Exactly the same	11%	10%	12%
<u>Less than today</u> (correct answer)	51%	55%	52%
Don't know	25%	21%	23%

If interest rates rise, what will typically happen to bond prices?

They will rise	22%	22%	21%
<u>They will fall</u> (correct answer)	26%	26%	25%
They will stay the same	9%	6%	6%
There is no relationship between bond prices and the interest rate	10%	10%	11%
Don't know	32%	36%	35%

Suppose you owe \$1,000 on a loan and the interest rate you are charged is 20% per year compounded annually. If you didn't pay anything off, at this interest rate, how many years would it take for the amount you owe to double?

Less than 2 years	6%	5%	5%
<u>At least 2 years but less than 5 years</u> (correct answer)	30%	30%	27%
At least 5 years but less than 10 years	27%	29%	29%
At least 10 years	8%	8%	9%
Don't know	27%	26%	27%

A 15-year mortgage typically requires higher monthly payments than a 30-year mortgage, but the total interest paid over the life of the loan will be less.

<u>True</u> (correct answer)	72%	73%	71%
False	7%	9%	9%
Don't know	19%	17%	19%

Buying a single company's stock usually provides a safer return than a stock mutual fund.

True	13%	11%	12%
<u>False</u> (correct answer)	44%	43%	42%
Don't know	42%	45%	45%

Mean number of correct quiz answers	2.91	3.00	2.88
Mean number of incorrect quiz answers	1.42	1.35	1.42
Mean number of "don't know" quiz answers	1.59	1.58	1.63

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<i>Comparison Shopping</i>				
Compared credit cards	38%	38%	37%	<i>Respondents with credit cards</i>
Did not compare credit cards	56%	56%	56%	

Notes:

Region = South Atlantic Census Division (Delaware, District of Columbia, Florida, Georgia, Maryland, North Carolina, South Carolina, Virginia, West Virginia).

State figures are weighted by age x gender, ethnicity and education.

National figures are weighted by age x gender, ethnicity, education and Census Division.

Census Division figures are weighted by age x gender, ethnicity, education and state.

Differences between groups may or may not be statistically significant.

Percentages may not add up to 100 because of missing or “don’t know” responses.

Survey was conducted June - October 2018.

For additional findings and details, full survey results are available for download at http://usfinancialcapability.org/downloads/NFCS_2018_Full_Data_Tables.xlsx